

The xSuite Group Cloud Strategy









xSuite Portfolio





Why our customers transition to xSuite Subscription

Product Innovation

Value

Scalability

Flexibility

Service

Economics











More value today

- > Future-proof Always receive latest certified innovations & upgrades
- Exclusive features only available under subscription (e.g., Prediction Server (AI))

More value tomorrow

- > Support your Cloud journey in AP automation with our SaaS offerings in a hybrid model
- Unlock latest S/4HANA and other SAP releases only under subscription
- New features only available under subscription (e.g., Reporting API)

More flexibility

- > Easily upscale to new products and add-ons along AP value chain
- Upscale any time based on increased usage (e.g., new facilities, new subsidiaries, M&A, divestures)

More value realization

- Increased service support along your journey, e.g., through a customer success team
- Develop a closer partnership with xSuite
- Access to Global Managed Services

Less upfront costs

- > Positive ROI from Day-1
- Less upfront cash-out needed at contract closing frees up cash-flows
- No excess payment but based on usage with transparency on price adjustments
- Improve finance forecasting by better predictability of future AP document needs
- No longer significant write-offs enabled by operating expenditures

How you can used the hybrid Scenarios

Essentials & Premium Premium only

	xSuite
Product & features	Invoice Essentials
Invoice	
Capture ¹	
Active Training	
Workflow	
Interface	
Standard Reporting	
SAP Fiori	
Scanclient	
Prediction Server (AI)	
Recurring Documents	
Reporting API ²	
Process Analyzer	

xSuite
Invoice Premium
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2. Reporting API available as of 2023

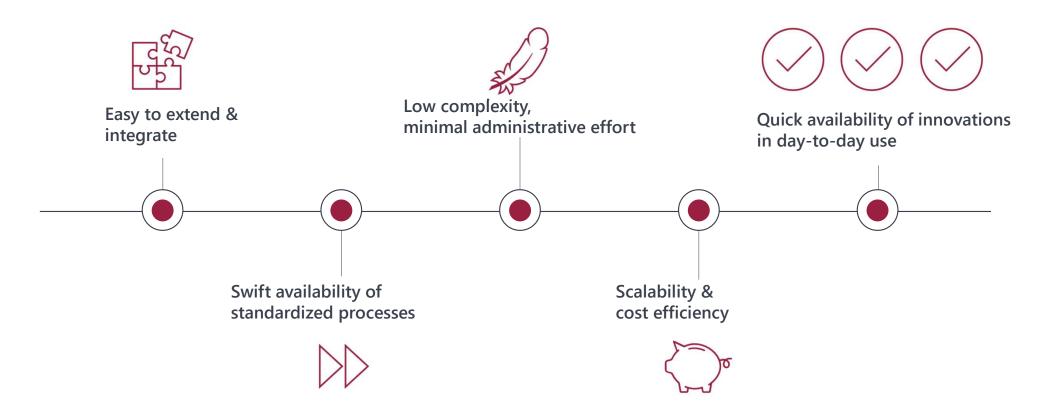


Invoice

	Essentials	Premium
Supported Systems and Modules	 SAP ERP SAP S/4HANA, S/4HANA Cloud (extended Edition, private Edition) SAP-Module: FI, MM, PSCD, PSM other ERP 	 SAP ERP SAP S/4HANA Cloud (extended Edition, private Edition, Public Cloud) SAP-Module: FI, MM, PSCD, PSM other ERP
Features	 Capture (Public-Cloud, On-Premises) incl. Scanclient, Solution Designer Interfaces incl. Import and ArchiveLink Workflows Testsystem 	 Capture (Public-Cloud, Private-Cloud, On-Premises) incl. Scanclient, Solution Designer Interfaces incl. Import and ArchiveLink / CMIS Workflows Testsystem Recurring Documents Process Analyzer Prediction Server BI-API (version 5.2.9) E-Invoice
Paid Add-ons	E-InvoiceBusiness Partner Portal	 E-Invoice (not subject to a charge, already included) Business Partner Portal



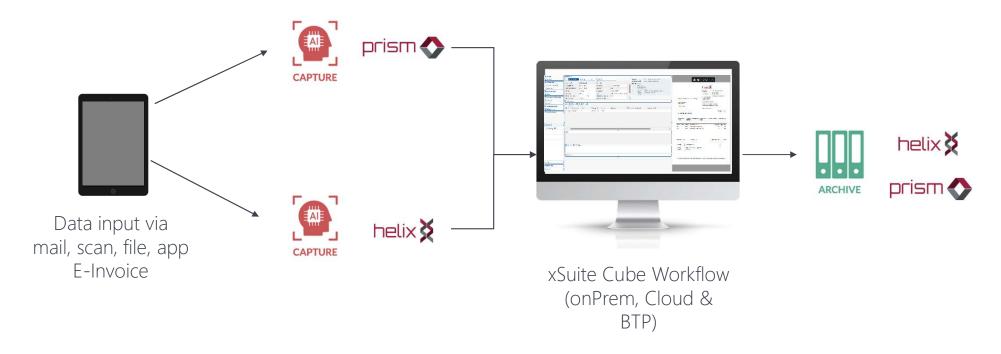
Why a Hybrid Process?





Cube Solution: The Best of Both Worlds

Services out of Our Data Center – Your Data on Your Servers





Prism Solution: The Best of Both Worlds

Services out of Our Data Center – Your Data on Your Servers

