

IVM Recommends xSuite's Cloud Archive



The company

GBA Professional GmbH provides consulting on aligning processes for housing companies. To fill the specific needs of housing industry professionals, it has developed its own CRM system "IVMPRO". IVM's well-designed workflows simplify routine tasks for employees of housing companies, improving customer experience for tenants. GBA Professional GmbH's priority is to provide quick, efficient mobile access to arrangements, comments, tenant documents and documents on residential properties, all from the IVM system.

The challenge

The company's goal was to create a comprehensive tenant record within the IVM CRM. For this, it needed a powerful archive to store and archive all kinds of documents and file formats. Speedy background availability of documents was also important. GBA Professional wanted to offer this type of standard solution to customers who were not yet using an archive or who were looking for a different solution. Basically, different archives are connected to IVM via different interfaces, depending on the client.



Overview



Challenge

The company aimed to make recommendations to customers who were not yet using an archive. So they needed a solution that would integrate well with IVM and also meet all customers' ERP requirements—a system which would connect and integrate workflow solutions to automate financial processes in purchasing and accounting.

As IVM is a cloud product, GBA Professional wanted a product that was also for the cloud, one that would offer the end customer workflows that were streamlined across media. For the archive they needed, the simplest solution, therefore, was to connect it straight from the cloud.

Why xSuite?

- Provides reliability and expertise as expert software manufacturer and cloud provider
- Offers flexibility in partnering and pricing
- Simplifies in implementation and handling
- Ensures excellent knowledge transfer between companies
- Develops joint interface for IVM CRM and xSuite Archive Helix
- Provides an important component for the IVM portfolio
- Offers legal protection
- Increases productivity and data integrity

One archive for all

- Speed and large data volume
- Cloud solution with full range of functions
- Open interfaces:
 - > Easy connection to the IVM CRM via interface developed for IVM
- Archiving of all types of documents and other file formats (e.g. videos):
 - > Archiving of all documents generated by the IVM system



Decision



Standardization

The benefits for the end customer

- Fast, flexible, user-friendly, legally compliant archiving for document storage
- Can be combined with other processes—digital signatures, verification, automatic archiving of signatures
- Can be extended to cover other customer processes from the cloud, using xSuite solutions for mailroom, document extraction, automatic archiving of outbound documents
- Complete tenant folders can be created in the archive (based on IVM)
- Reduced expenses, as hosting, internal software support and software updates are not required

If you too are seeking an archive solution from the cloud to integrate into your standard applications, then xSuite is just the right partner for you.



Result



Contact